

# ADVANCE YOUR CAREER

**THE SOUTHAMPTON MBA**  
SOUTHAMPTON BUSINESS SCHOOL



# SOUTHAMPTON MBA\*

## KEY FEATURES

*\*Subject to validation. Please see back cover for more information.*

### **Taught by world-class academics at a leading Russell Group University, our AMBA-accredited MBA offers you:**

- Cutting-edge thinking applied to real business problems
- Highly interactive, group-based learning
- Personal development programme with 1-to-1 executive coaching
- Residential study trip in Europe visiting international companies (all costs included)
- 'Live' group consulting project for a client company
- Choice of pathway options: General, Entrepreneurship and Maritime
- Individual business project in an organisation of your choice
- Opportunities for work experience placements
- Free iPad with key textbooks
- Free membership of Chartered Management Institute (CMI) and Association of MBAs (AMBA)

### **MBA key facts**

---

**Start date:** Late September for both Full-time and Part-time programmes

**Programme duration:** Full-time 12 months; Part-time 24 months and 6 months to complete the dissertation

**Entry requirements:** First or second class honours degree from a UK University or PG Cert in Business Administration or equivalent from another country. Full-time applicants must have a minimum of 3 years of professional work experience. Part-time applicants must have a minimum of 5 years of professional work experience

**Language requirements:** IELTS 6.5 overall with 6.5 in reading and writing and 6.0 in listening and speaking. You do not need to provide proof of English language proficiency if you are from a majority native-English speaking nation as defined by the UK Home Office. Further information can be found at <http://go.soton.ac.uk/92x>

**Fees:** Full-time and Part-time £23,500

**Funding:** The Southampton MBA has generous scholarships up to £6,000 available for our Full-time and Part-time MBA programme. Visit [www.southampton.ac.uk/mba](http://www.southampton.ac.uk/mba) for more details

The University of Southampton is a registered provider of higher education for the UK Apprenticeship Levy scheme. Your employer may be able to obtain funding for your higher education through this scheme. Contact us for more details.

# CHOOSE THE SOUTHAMPTON MBA

**The University of Southampton is part of the exclusive Russell Group of universities in the UK. It is consistently ranked as one of the top universities in the UK and is renowned for its world-leading research.**

Our MBA meets the exacting standards of the Association of MBAs (AMBA) and will give you the understanding, knowledge and confidence to challenge conventional thinking and stand out in today's fast-moving business world. Taught by world-class academics, the Southampton MBA delivers cutting-edge thinking and requires you to apply it to real business problems.

By developing your analytical, strategic and leadership skills across all business disciplines, you will gain a more holistic view of management and leadership, which will propel your career to new heights. Moreover, you will learn these skills alongside other high calibre professionals from many different sectors and countries around the world.

“We took a whole module in Maastricht and Brussels, where we had local lecturers and visited a variety of businesses. I loved the international environment and we learned a lot.”

**Laura Piastrellini**  
Full-time MBA, 2017



# MBA PATHWAYS: GENERAL, ENTREPRENEURSHIP OR MARITIME

On the Southampton MBA you have a choice of either the Generalist Pathway or two specialist pathways, the Entrepreneurship Pathway and the Maritime Pathway. Please see table below:

Stage 1 Mastering Fundamentals	Stage 2 Mastering Complexity	Stage 2 Optional Pathways	Stage 3 Mastering Business
<ul style="list-style-type: none"><li>– Leading People and Organisations</li><li>– Accounting</li><li>– Digital and Data-Driven Marketing</li><li>– Operations Management</li><li>– Corporate Finance</li><li>– Global Business Environment and European Study Trip</li></ul>	<ul style="list-style-type: none"><li>– Business Analytics and Risk</li><li>– Strategy and Decision-Making</li><li>– Leading Innovation and Change</li></ul>	<p>Generalist Pathway <i>Choose two from:</i></p> <ul style="list-style-type: none"><li>– Project Management</li><li>– Supply Management</li><li>– Strategic Brand Communications</li><li>– International Banking</li><li>– Responsible Leadership</li></ul> <p>Entrepreneurship Pathway</p> <ul style="list-style-type: none"><li>– Entrepreneurship</li><li>– Business Planning</li></ul> <p>Maritime Pathway</p> <ul style="list-style-type: none"><li>– Maritime Operations and Risk</li><li>– Maritime Law and Management</li></ul>	Business Project
<p>Personal Development Programme (PDP):</p> <ul style="list-style-type: none"><li>– 1-to-1 executive coaching</li><li>– Careers and employability</li><li>– Guest speaker series</li></ul>			





**In Stage 1, Mastering Fundamentals**, you will learn to master fundamental business and management skills, ranging from accounting, marketing, operations, corporate finance, to leading people and organisations and understanding the global business environment.

**In Stage 2, Mastering Complexity**, you will build on the learning in Stage 1 and learn more complex skills in data analysis, strategic decision-making, creativity, innovation, and leadership and change. In Stage 2 you will also choose your optional modules (see table on left).

**In Stage 3, Mastering Business**, we expect you to integrate all the skills you have learned in application to a business problem that you wish to work on in a sector and organisation of your choice.

The programme also includes a non-credit bearing component called the Personal Development Programme (PDP), which provides 1-to-1 coaching, careers and employability sessions and the guest speaker series on contemporary themes in business and management.

“I’d recommend the Southampton MBA to anyone who wants to push boundaries, meet interesting people and come out of the experience more well-rounded and able to think more deeply.”

**Adrian Fry**  
Part-time MBA, 2017

### **Full-time** **Master of Business Administration (MBA)**

---

The Full-time Southampton MBA is delivered over one year (12 months), which runs from September to September. The taught modules occur from September to June and then there is 3 months for the Business Project, during which time you will be assigned an individual supervisor.

### **Part-time** **Master of Business Administration (MBA)**

---

The Part-time Southampton MBA is designed for learners in full-time employment and delivered over two and half years (30 months), with two years (24 months) for the taught modules and 6 months for the Business Project.

Part-time classes take place in two-day blocks on Fridays and Saturdays, which take place 12 times a year for two years. These are held approximately once a month, as follows:

#### **Year 1 (24 days)**

---

12 X 2 day blocks (Friday/Saturday)

#### **Year 2 (24 days)**

---

12 X 2 day blocks (Friday/Saturday)

#### **Year 3 (No classes)**

---

Business Project undertaken with an individual supervisor.



**Apply now:**  
[www.southampton.ac.uk/mba](http://www.southampton.ac.uk/mba)



### Find out more:

[www.southampton.ac.uk/mba](http://www.southampton.ac.uk/mba)

#### **Dr Nuno Da Camara (MBA Director):**

[nuno.dacamara@soton.ac.uk](mailto:nuno.dacamara@soton.ac.uk)

#### **Dr Swarna Prasad (MBA Programme Manager):**

[s.prasad@soton.ac.uk](mailto:s.prasad@soton.ac.uk)

#### **Admissions enquiries:**

+44 (0)23 8059 4393

[pgapply.fbl@soton.ac.uk](mailto:pgapply.fbl@soton.ac.uk)



新浪微博  
[weibo.com](http://weibo.com)

**Please note:** The Southampton MBA has recently been redesigned and all modules and pathways are subject to validation.

#### **Courses subject to validation**

Validation is the process by which the University approves its programmes of study. Any taught undergraduate and postgraduate programme leading to a University of Southampton award, are required to go through programme validation. The full validation process can be found in the University's Quality Handbook at [www.southampton.ac.uk/validation](http://www.southampton.ac.uk/validation)



[CarbonNeutral.com](http://CarbonNeutral.com)

When finished with this document please recycle it.